



Location

Israel Donor Services is located in downtown Jerusalem, the capital of Israel. Our modest offices and minimum overheads allow for reasonable client fees.

Fees

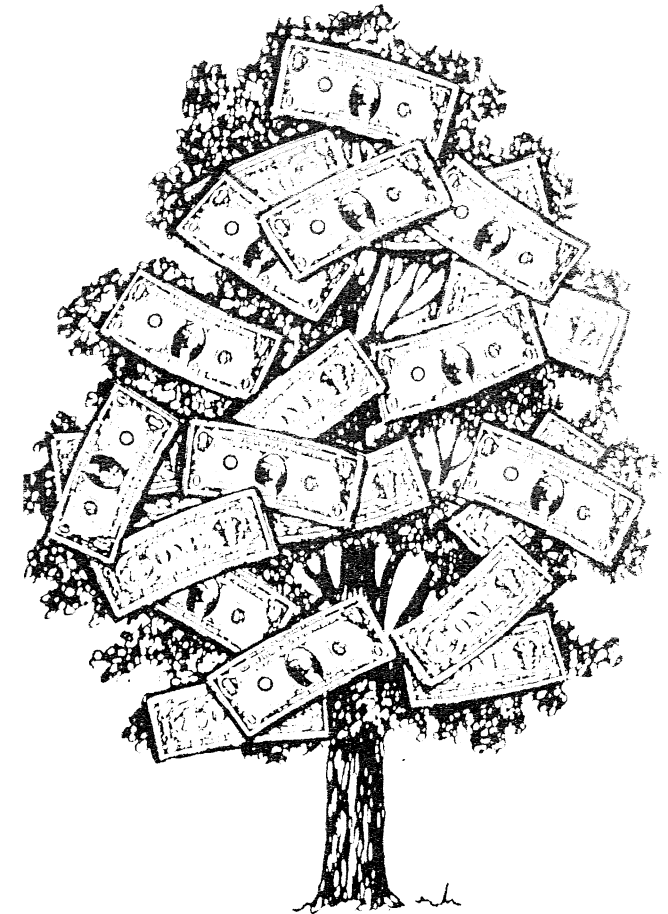
Fees are charged on an hourly basis, or globally, depending on the particular package of services requested. Out-of-pocket expenses such as travel and international calls will be part of the client's expense.

*There are eight degrees of charity,
one higher than the other.
The highest degree is to aid a
person in want by offering a gift or a
loan, by entering into a partnership,
or by providing work, so that he
may become self-supporting.*

**Maimonides, 1135-1204 C.E.
(Mishne Torah, Matnot Aniyim, 10:8-14)**

Write or call:
Israel Donor Services
Prof. Eliezer D. Jaffe
37 Gaza Road
Jerusalem, Israel 92383
Tel. 02-637-450

*It may be
green...
but it doesn't
grow on trees*



ISRAEL DONOR SERVICES

Wise business people never invest before looking carefully at their options and their potential partners. Wise philanthropists should do the same. They should feel confident that their funds are helping worthwhile tax-deductible organizations and projects of the donor's own choice. Donors should avoid overhead, give directly, know what's going on with their funds, and make decisions not purely on emotions, but with a rationale and with information.

Too frequently, donors in search of reliable, innovative, accountable projects and organizations in Israel are unable to determine what options exist and where their money can best be spent. They need to know details about the network of interesting organizations and individuals that they can work with and trust regarding use of their hard-earned funds. Lazy donors can be trapped by expensive P.R. and aggressive personal solicitations for outdated projects in Israeli child welfare, medical, educational, and other social service areas. One widow almost left one million dollars in her will to build an orphan home before she and her lawyer were told by us that the country is now focusing on foster care, home care and reduction of institution care, and that there are very few orphans in care today. In philanthropy one has to get the heart in gear with the head.

Often, follow-up on a grant is needed to determine how funds are actually used and whether requests for renewal are worthwhile. Because of a lack of frank, independent, professional advice, many donors are simply not getting the full information, impact and satisfaction they deserve. Donations are social investments, and good investments require expert consultation from someone who knows the scene and can be trusted for an unbiased, frank opinion without vested interests or politics.

Israel Donor Services was established in 1988 to provide a variety of tailor-made services to individual donors, foundations, lawyers, accountants, corporations, trustees, federations, and other organizations regarding their philanthropic work in Israel. Service is also provided regarding bequests, wills, and Court disposition of legacies.

Services Offered

- * Individualized discussions and assessment of donor interests and needs.
- * Background briefing on specific social problems, needs, and funding strategies related to donors' areas of interest.
- * Recommendation of potential recipient organizations, or a portfolio of organizations, including written information on each.
- * Arranging preliminary meetings between donors and potential grantees, including site visits.
- * Help in formulating written agreements and commitments by grantees to donors.
- * Legal advice (by our lawyer consultant) when needed.
- * Follow-up evaluation reports.
- * Guidance on American tax-deduction arrangements for making direct, earmarked donations to Israel beneficiaries.
- * Confidential, professional, discreet service.
- * Visits to donors abroad or consultation by correspondence, as requested.
- * Honest-broker advice.

The Director



The Director of **Israel Donor Services** is Professor Eliezer D. Jaffe of the School of Social Work at the Hebrew University, who immigrated to Israel in 1960 from Cleveland, Ohio. He is a former director of the Jerusalem Municipal Welfare Department and advisor to non-profit organizations and private philanthropists. He served as consultant to the Rothschild Foundation, the International Sephardi Education Fund, the Doron Foundation for Education and Welfare, and was the first Israeli chairman of the New Israel Fund. He is an independent matchmaker between donors and Israeli social service organizations.

Dr. Jaffe served on social policy advisory committees for three Prime Ministers, has written many articles and books on philanthropy and social services in Israel, including *Giving Wisely: The Israel Guide to Non-Profit and Volunteer Services*; *Givers and Spenders*; *A Private Foundation Working in Israel*; and *Child Welfare in Israel*. He is very knowledgeable about Israel's social needs and is an innovative planner and thinker dedicated to helping foreign donors link up with reliable Israeli non-profit organizations and citizens groups trying to cope with complex modern social problems. Prof. Jaffe brings 30 years of knowledge and practical experience to this new Service. He understands donors' needs and Israel's needs.